

Where
do I Start?



Real Estate Investment

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Real Estate Investment: Where Do I Start?

For many investors, real estate is one way to increase wealth. The following materials provide information on terms, strategies, and advice related to purchasing real estate for profit. Also included: materials for those who choose to become a landlord after the purchase. To browse areas related to real estate for profit, visit Dewey sections 332.6324, 332.63243, 332.72, 332.722, 333.33, and 333.3303.

Dewey numbers provided; search catalog to find exact location or place hold.

REF = Reference, in-house use only reference material
GPD L = Downloadable through Greater Phoenix Digital Lib

General

Are You Dumb Enough To Be Rich?:The Amazingly Simple Way to Make Millions in Real Estate. G. William Barnett II. 332.6324 B264A 2003

The Beginner's Guide to Real Estate Investing. Gary W. Eldred. 332.6324 EL24B 2008

Buy Low, Rent Smart, Sell High: Real Estate Investing for the Long Run. Scott M. Frank. 332.63243 F851B 2003

Buy, Rent, and Sell: How to Profit by Investing in Residential Real Estate. Robert Irwin. 332.6324 IR9B 2008

Buying a Second Home: Income, Getaway, or Retirement. Craig Venezia. 643.12 V556B 2007 & GPD L

Commercial Real Estate Investing: A Creative Guide to Successfully Making Money. Dolf de Roos. 332.6324 D447C 2008

Commercial Real Estate Investing for Dummies. Peter Conti, Peter Harris. 332.6324 C767C 2008

The Complete Idiot's Guide to Real Estate Investing Basics. Decker, David. 332.6324 D357CA 2006

Dictionary of Real Estate Terms. Jack P. Friedman. MN REF, DR REF, RM REF 333.3303 F914D 2004

The Everything Real Estate Investing Book. Janet Wickell. 332.6324 W632E 2004

How a Second Home Can Be Your Best Investment: New, Tax-Free Methods for using a Vacation Home for Recreation, Retirement...and Investment! Tom Kelly, John Tuccillo. 332.6324 K298H 2004

How to Find Hidden Real Estate Bargains. Robert Irwin. 332.6324 IR9H 2003

Millionaire Real Estate Mentor: The Secrets to Financial Freedom Through Real Estate Investing. Russ Whitney and his Wealth Team. 332.6324 W616M 2003

The Monopoly Guide to Real Estate: Rules and Strategies for Profitable Investing. Carolyn Janik. 332.6324 J254G 2009

The Only Real Estate Investing Book You'll Ever Need: Identify the Opportunities, Know the Risk, Profit in Any Market. Thomas E. Coronato and Helen Coronato. 332.6324 C816N 2008

Powerhouse Principles: The Billionaire Blueprint for Real Estate Success. Jorge Perez, forward by Donald Trump. 333.30684 P415P 2008

The Real Book of Real Estate: Real Experts, Real Stories, Real Life. Robert Kiyosaki. Audio 332.6324 K658RA 2009

The Real Estate investing Answer Book: Practical Answers to More Than 225 Questions on How to Make Money in the Real Estate Market. Denise L. Evans. 332.6324 EV15R 2008

Real Estate Investing for Dummies. Eric Tyson, Robert S. Griswold. 332.6324 T988R 2009

Real Estate Investing From A to Z: The Most Comprehensive, Practical, and Readable Guide to Investing Profitably in Real Estate. William H. Pivar. 332.6324 P688R 2004 and GPD

Real Estate Investing Made Simple: A Commonsense Approach to Building Wealth. M. Anthony Carr. 332.6324 C23R 2005

Real Estate Investment. John P. Wiedemer, Joseph E. Goeters. 332.6324 W635R 2003

Secrets of Buying and Selling Real Estate - Without Using Your Own Money. Robert Shemin. 332.72 SH44S 2003

Tricks of the Trade: A Real Estate Broker's Inside Advice on Buying or Selling a Home. Brendan J. Cunningham. 333.33 C917T 2004

Unlimited Riches: Making Your Fortune in Real Estate Investing. Robert Shemin. 332.6324 SH44U 2003 & GPD

The Weekend Millionaire's Secrets to Investing in Real Estate. Mike Summey and Roger Dawson. 332.6324 SU64W 2004

Finance, Specifically

The 106 Mortgage Secrets All Homebuyers Must Learn - But Lenders Don't Tell. Gary W. Eldred. 332.722 EL24M 2003

Arizona Principles of Real Estate. Harry V. Eastlick, Carlton C. Casler. 346.043 EA77A 2008

The Complete Guide to Real Estate Finance for Investment Properties: How to Analyze Any Single-Family, Multifamily, or Commercial Property. Steve Berges. 332.6324 B453C 2004 & GPD

Essentials of Real Estate Finance. David Sirota. 332.72 SI79E 2003

How to Finance Any Real Estate (Anyplace, Anytime): Strategies That Work. James A. Misko. 332.72 M687H 2004

Insider Secrets to Financing Your Real Estate Investments: What Every Real Estate Investor Needs to Know About Finding and Financing Your Next Deal. Frank Gallinelli. 332.6324 G137S 2005

Maverick Real Estate Financing: The Art of Raising Capital and Owning Properties Like Ross, Sanders, and Carey. Steve Bergsman. 332.6324 B454R 2006; GPD.

Real Estate Finance: Theory and Practice. Terrence M. Clauretie, G. Stacy Sirmans. 332.72 C572R 2003

Real Estate Investor's Guide to Financing: Inside Advice for Making the Most on Every Deal. David Reed. 332.72 R251R 2008

Saving the Deal: How to Avoid Financing Fiascos and Other Real Estate Deal Killers. Tracey Rumsey. 333.338 R869S 2008

What Every Real Estate Investor Needs to Know About Cash Flow - And 36 Other Key Financial Measures. Frank Gallinelli. 332.6324 G137W 2004

Fixer Uppers & Flipping Properties

Buy, Rent, and Sell: How to Profit by Investing in Residential Real Estate. Robert Irwin. 332.6324 IR9B 2008

The Complete Guide to Flipping Properties. Steve Berges. GPD

The Complete Idiot's Guide to Investing in Fixer-Uppers. Stuart Leland Rider. 332.63243 R435C 2003

Find It, Buy It, Fix It: The Insider's Guide to Fixer-Uppers. Robert Irwin. 643.12 IR9F 2000

Fix It and Flip It: How to Make Money Rehabbing Real Estate for Profit. Katie Hamilton and Gene Hamilton. 332.6324 H18F 2004

Find It, Fix It, Flip It! Make Millions in Real Estate - One House at a Time. Michael Corbett. 332.63243 C81F 2006

Flipping Houses for Dummies. Ralph R. Roberts. 333.338 R543F 2007 & GPD

Flipping Properties: Generate Instant Cash Profits in Real Estate. William Bronchick, Robert Dahlstrom. 332.6324 B788F 2006

How to Be A Quick-Turn Real Estate Millionaire: Make Fast Cash with No Money, Credit, or Previous Experience. Ron LeGrand. 332.6324 L526H 2004

Investing in Fixer-Uppers: A Complete Guide to Buying Low, Fixing Smart, Adding Value, and Selling (or Renting) High. Jay P. DeCima. 332.63243 D357I 2003

The Unofficial Guide to Flipping Properties. Peter A. Richmond. 2007 GPD

Foreclosures

Finding Foreclosures: An Insider's Guide to Cashing In on this Hidden Market. Danielle Babb, Bill Nazur. 332.6324 B113F 2007

Foreclosure Investing for Dummies. Ralph R. Roberts, Joe Kravack. 332.6324 R543F 2007. Also 2008 GPD

The Foreclosures.com Guide to Making Huge Profits Investing in Pre-Foreclosures Without Selling Your Soul. Alexis McGee. 332.6324 M172F 2007

Goldmining in Foreclosure Properties. George Achenbach. 332.63243 AC45G 2003

How to Buy Foreclosed Real Estate for a Fraction of its Value. Theodore J. Dallow. 332.6324 D167H-2008

How to Make Money on Foreclosures. Denise L. Evans. 2005 GPD

Investing Without Losing: The Complete Guide to Real Estate Tax Liens and Foreclosure Deeds. Don Sausa. 332.6324 SA7N 2006

Make Money in Real Estate Tax Liens: How to Guarantee Returns up to 50% Chantal Howell Carey, Bill Carey. 332.6324 H839M 2005

Quick Cash in Foreclosures. Chantal Howell Carey, Bill Carey. 332.63243 H839Q 2005

Landlording

Arizona Residential Landlord and Tenant Act. MN REF AZ, RM REF AZ 346.0434 AR47RL 2004 Aug; Can also find online at the Secretary of State's Web site. <http://www.azsos.gov/> Direct link: http://www.azsos.gov/public_services/Publications/Residential_Landlord_Tenant_Act/

Buy It, Rent It, Profit! Make Money as a Landlord in Any Real Estate Market. Bryan M. Chavis, Laney Noel-Chavis. 333.5068 C398B 2009

The Complete Guide to Investing in Rental Properties. Steve Berges. 332.63243 B453R 2004 and GPD

Every Landlord's Legal Guide. Nolo Self-Help Law Books Series. GPD

The Everything Landlording Book: An All-in-one Guide To Property Management. Judy Tremore. 333.54 T721E 2009

How to Succeed and Make Money With Your First Rental House. 332.63243 K268H 2004

The Landlord's Financial Tool Kit. Michael C. Thomsett. 333.338 T381L 2005

The Landlord's Kit. Jeffrey Taylor. 333.338 T215L 2002

The Landlord's Handbook: A Complete Guide to Managing Small Investment Properties. Daniel Goodwin, Richard Rusdorf, Barbara McNichol. 333.54 G632L 2004

Landlording & Property Management: Insider's Advice on How to Own Real Estate and Manage it Profitably. Mark B. Weiss, Dan Baldwin. 333.338 W436L 2002

Make Money with Small Income Properties. Gary W. Eldred. 332.63243 EL24M 2003

Multi-Family Millions: How Anyone Can Reposition Apartments for Big Profits. David Lindahl. 333.338 L64M 2008

Retire Rich from Real Estate: A Low-Risk Approach to Buying Rental Property for the Long-Term Investor. Marc W. Andersen. 332.6324 AN22R 2008

The Successful Landlord: How to Make Money Without Making Yourself Nuts. Kenneth M. Roth. 333.5068 R742S 2004

Future of the Market

Addressing the Ongoing Crisis in the Housing and Financial Markets. US Congressional Budget Office - CBO Testimony <http://purl.access.gpo.gov/GPO/LPS108216>

Emerging Real Estate Markets: How to Find an Profit from Up-And-Coming Areas. David Lindahl. 332.6324 L64E 2008

Fast Profits in Hard Times: 10 Secret Strategies to Make You Rich in an Up or Down Economy. Jordan E. Goodman. 332.6 G622F 2008

How to Profit from the Coming Real Estate Bust: Money-Making Strategies for the End of the Housing Bubble. John Rubino. 332.6324 R825H 2003

Making Hard Cash in a Soft Real Estate Market: Find the Next High-Growth Emerging Markets, Buy New Construction – At Big Discounts – Uncover Hidden Properties, Raise Private Funds When Bank Lending is Tight. Wendy Patton, Justin Ryan. 332.6324 P278M 2007

Periodicals

Older editions of many of our magazines check out. Please see library catalog or desk staff for more information and to view back issues. All located in periodicals area unless otherwise noted.

Arizona Business. MN, DR, RM, Bimonthly.

Phoenix Commercial Real Estate Trends. MN, Quarterly. (Located on Business Index Table)

The Record Reporter. MN, 3x week.

Online

ASU Realty Studies

<http://wpcarey.asu.edu/seid/arec/>

Economic research and data including market updates with sales, construction, office, retail, and maps.

US Department of Housing and Urban Development (HUD)

<http://www.hud.gov/>

Find homes for sale from HUD and other federal agencies.

U.S. Housing Market Conditions

<http://purl.access.gpo.gov/GPO/LPS2473>

Quarterly compilation of statistical data and written reports including market trends from geographic regions; from US Dept. of Housing and Urban Development (HUD).

Arizona Department of Housing

<http://www.housingaz.com/>

Housing and community revitalization information for people in the state of Arizona.

Associations

Arizona Real Estate Investors Association (AZ REIA, Inc.)

<http://www.azreia.org/>

A local, for-profit association with fee-based membership, educational opportunities, networking.

National Real Estate Investors Association (National REIA)

<http://www.nationalreia.com/>

501 (c) 6 trade association made up of local associations & investment clubs throughout the U.S.; designed to support state and other groups.

Real Estate Investment Advisory Council (REIAC)

<http://www.reiac.org/>

Nonprofit trade association for people conducting commercial real estate transactions within structure of nonprofit organization. Phoenix in West Region.

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- Dwellings - Remodeling
- House Selling
- Foreclosure

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